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TO RUEHSN/AMEMBASSY SAN SALVADOR 0000
INFO RUETIAA/DIRNSA FT GEORGE G MEADE MD
RUEAIIA/CIA WASHINGTON DC
RHMCSUU/FBI WASHINGTON DC 0000
RUEKJCS/SECDEF WASHINGTON DC
RUCPDOG/USDOC WASHINGTON DC 0000

UNCLAS STATE 018124

SIPDIS
SAN SALVADOR FOR BRENT CHRISTENSEN

E.O. 12958: N/A
TAGS: [ETTC](#) [KOMC](#) [ES](#)
SUBJECT: BLUE LANTERN LEVEL 3: PRE-LICENSE END-USE CHECK
ON LICENSES 050215515 AND 050215525

REF: 04 SAN SALVADOR 2717

¶1. This is an Action Request. See paragraph 4.

¶2. The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests Post's assistance in conducting a pre-license check on licenses 050215515 and 050215525 for the export of firearms to El Salvador. Post is requested to complete this Blue Lantern check within 30 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. Reason for Request: A Blue Lantern check in 2004 (REFTEL) found that end-user El Lancero SA de CV shared its inventory with another firearms dealer, Rivera Hoover. This check is to establish the bona fides of El Lancero and any of its affiliates.

¶4. Action Request: Post is requested to establish the bona fides of El Lancero SA de CV and its affiliates by making inquiries to representatives of the company and appropriate authorities of the Government of El Salvador. The following points are included for guidance:

(To El Lancero SA de CV)

--When was your company established and who are its principals?

--What products and services do your companies provide? Who are your regular customers and where do they reside?

--Are the principals of this company affiliated with any other businesses? If so, please provide the names and addresses of these other business entities.

--Does El Lancero share storage space and/or maintain a joint inventory with any other business entities? If so, please describe the arrangement by which this is done. Please also explain the rationale for having this business model.

--What are your annual sales of U.S.-origin defense articles?

--Do you sell defense articles to customers that reside outside El Salvador? If so, who are these customers and where do they reside?

--Are you familiar with the regulations governing the import and brokering of U.S.-origin defense articles, including restrictions on unauthorized re-transfer or re-export and the requirement for brokers to register with the U.S. Department of State?

(To Appropriate Import/Export and/or Law Enforcement

Authorities)

--Is El Lancero SA de CV properly authorized to import and sell defense articles in El Salvador?

--Do the principals on El Lancero SA de CV have any business interest in any other firearms dealers in El Salvador?

--Do you have any information on El Lancero SA de CV or its principals that would call in to question their reliability as a recipient of U.S. defense articles?

In its reply, Post may also comment on any other information pertinent to these transactions such as security of facilities, end-use, and concerns about the entities involved.

15. Details of license applications:

1A.

DTC Case: 050215515

QUANTITY/COMMODITY:

50 Taurus M-82 Revolvers, .38 Special

License Value: USD \$17,500

SELLER:

Lou's Police Distributors
7815 West 4 Avenue
Hialeah, FL 33014

FOREIGN END-USER:

El Lancero SA de CV
Col. Las Mercedes, Calle Los Eucaliptos y Av. Los Espliegos
#206
San Salvador, El Salvador
Tel: 245-6591

PURPOSE:

For the commercial resale in El Salvador

1B.

DTC Case: 050215525

QUANTITY/COMMODITY:

10 Sig Sauer P229 Pistols, .40 Caliber

2 Sig Sauer P229R Pistols, .40 Caliber

5 Sig Sauer P232 Pistols, .380 Caliber

1 Sig Sauer P230 Pistol, .380 Caliber

14 Beretta M-92FS Pistols, 9mm

1 Beretta M-92VERTEC Pistol, 9mm

1 Beretta M-92SB Compact Pistol, 9mm

1 Beretta M-96 Centurion Pistol, .40 Caliber

License Value: USD \$26,005

SELLER:

Lou's Police Distributors
7815 West 4 Avenue
Hialeah, FL 33014

FOREIGN END-USER:

El Lancero SA de CV
Col. Las Mercedes, Calle Los Eucaliptos y Av. Los Espliegos
#206
San Salvador, El Salvador
Tel: 245-6591

PURPOSE:

For the commercial resale in El Salvador

¶6. Submitted in support of the license application were the following documents (PM/DTCC will fax documentation to Posts upon request):

¶A.

DSP-83 signed by Linda Riccibono (Lou's Police) dated 02/17/2010 and Miguel Angel Pocasangre (El Lancero) dated 02/02/2010

Import Certificate Authorization No. 62, Stamp No. 4283 issued by the Ministerio de la Defensa Nacional signed by Jose Atilio Benitez Parada dated 11/06/2009

Purchase Order from El Lancero signed by Myr Miguel Angel Pocasangre Escobar no date.

¶B.

DSP-83 signed by Linda Riccibono (Lou's Police) dated 02/17/2010 and Miguel Angel Pocasangre (El Lancero) dated 02/02/2010

Import Certificate Authorization No. 75, Stamp No. 4903 issued by the Ministerio de la Defensa Nacional signed by Jose Atilio Benitez Parada dated 12/17/2009

Purchase Order from El Lancero signed by Myr Miguel Angel Pocasangre Escobar no date.

¶7. Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Kyle M. Ballard, Phone: 202-663-1929; Email: BallardKM@state.gov; SIPRNET: BallardKM@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file on Intellipedia: <http://www.intelink.gov/wiki/>
Blue Lantern End-Use Monitoring Program

¶8. Department is grateful for Post's assistance in this matter.
CLINTON